

Karen Leshner

From: Lynne Nicholson [lnich@us.ibm.com]
Sent: Thursday, November 08, 2001 6:32 PM
To: Karen Leshner
Subject: Re: NETC MAP

Thanks, Karen, for everything. I enjoy working with you, too.

Lynne Nicholson, Western Education Exec
505 888 2386 ffl796 pager:1 800 759 8352 pin 1064154

Principal Assistant: Jimmie Chavis 704-595-4669 t/l 795

"Karen Leshner"
<klesher@gmcs.k12.nm.us> To: Lynne Nicholson/Albuquerque/IBM@IBMUS
cc:
Subject: NETC MAP
11/07/01 05:49 PM

Attached please find the map as a publisher file. It didn't give me the option to save as a jpeg. Hopefully, this will work. Talk to you soon.
Thanks For your insight. I consider it a gift. Karen

Karen Leshner
Executive Director
Navajo Education Technology Consortium
P.O. Box 1318
Gallup, NM 87305
Phone: (505) 722-7711 x 51230
Fax: (505) 722-6991

MAPRES.pub has been removed from this note on November 08 2001 by
Lynne Nicholson

Karen Lesher

To: klesher2gmcs.k12.nm.us
Subject: FW: Non Disclosure Agreement

From: Jack Richtsmeier [mailto:jrichtsmeier@nasgsa.com]
Sent: Tuesday, December 18, 2001 12:37 PM
TO: 'klesher@gmcs.k12.nm.us'
Cc: Jeff Brinen; Bill Sickels; Bill Beeson; Bo Libonati; Laura Ray
Subject: RE: Non Disclosure Agreement

A brief note of explanation - NAS, Williams Communications and several other teaming partners devoted substantial time last week to developing a wireless solution for your "backbone" network as described by Steve at our meeting last week. We beleive this would be a solution to be implemented if a determination is made that land lines in some form are not going to become available in the near or even "mid-near" term. We also believe this solution would best be implemented in a resource-sharing arrangement with other organizations and, in an ideal world, as part of the Navajo Nation "total connectivity project" on which the Williams/NAS/NAIT/NITI team is a finalist.

We want to provide this information as another choice as you try to move forward with your plans for linking the Consortium's schools, but do not want this information falling into the public domain or used by our competitors.. Thus the request for a nondisclosure.

I headed to meetings in North Dakota the remainder of this week, but can be reached by cell if you have any questions. Happy Holidays!!

Jack L. Richtsmeier
VP/CEO
Native American Systems, Inc.
Direct: 303/495-7700; Cell: 303/324-1000
jrichtsmeier@nasfed.com

----- Original Message-----
From: Laura Ray
Sent: Tuesday, December 18, 2001 11:29 AM
To: 'klesher@gmcs.k12.nm.us'
Cc: Jack Richtsmeier; Jeff Brinen; Bill Sickels; Bill Beeson; Bo Libonati
Subject: Non Disclosure Agreement
Importance: High

Karen,

We've attached a Non Disclosure Agreement for your review and signature.

Should you have any changes please contact me. << File: NETC-IBM-NDA.pdf >>

Thank you,

Laura M. Ray

Project Manager
Native American Systems, Inc.
Direct: 303.495.7724
Main: 303.799.6077
Fax: 303.799.6907
e-mail: lray@nasfed.com

Karen Leshner

From: Chris Igel [cigel@ableinc.com]
Sent: Monday, November 26, 2001 10:01 AM
To: klesher@gmcs.k12.nm.us
Subject: ABLE Inc.



Linecard.PDF

Karen,

Thanks for the conversation this morning. I would be interested in more information and seeing where we may fit into your plan. I have attached a line card with services and brands. We are on both Arizona State and Mohave Ed contracts. Thanks for forwarding this for me. Let me know if you have any questions.

Chris

Chris Igel
Ames Business & Learning Environments, Inc.
2915 W. Fairview St.
Chandler. AZ 85224
Phone (480) 477-0100 - Main
phone (480) 477-0112 - Direct
Cell (602) 469-2591 - Cell
Fax (480) 899-1915
— .ableinc.com

<<Linecard.PDF>>

Document #13

ETIP & TECHShare Projects

(605) 722-7711 ext. 51230

second round bidding process and the application process.

The sampling of email contact messages in this section.

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Educational goals of the project

- Contact info for submitting a proposal**

vendors who may have a larger corporate capability.

[illegible]

5. Please provide a complete copy of any consulting agreement(s) relating to the planning, implementation, and support of your E-rate funding request(s).

NETC did not pay consultants to assist in the planning, implementation, and support of the NETC E-rate funding requests. NETC relied solely on its own membership to perform these tasks. In July 2001, Karen Leshar distributed the following "NETC E-RATE DESIGN" invitations to the consortium membership (Superintendents and IT Directors) asking them to participate in planning and design sessions that were held at:

- Kayenta Unified School District
- Window Rock Unified School District
- Gallup McKinley County Schools
- Ship Rock Unified School District

The following objectives were accomplished during these:

- Understand each district's educational needs
- Review district technology plans
- Review existing technology deployed
- Architect technical solutions to enhance the delivery of instruction and improve student performance.

Gallup McKinley County Schools played a major role in the design process because they had recently implemented digitally delivered education in their district.

NETC also reviewed products and solutions that were presented on the Web. NETC contacted school districts in Florida, Washington, Oklahoma, and Texas who had implemented similar solutions. NETC also talked to many vendors (including the four vendors who responded to the RFP) about possible solutions.

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NETC MEMBERSHIP

Navajo Prep School
Sam Wynn, Executive Director
Changote, AZ 87513
(505) 589-5321

Navajo Consolidated SD
J. Breen, Superintendent
Changote, AZ 87513
(505) 589-5551

Chinle Valley Community School
Ruth Hickey
Chinle, AZ 87508
(505) 991-2651

Coleto Valley School, AZ
Polly Robinson, Superintendent
Chinle, AZ 87508
(505) 974-8800

Cortez Valley School
John H. Hickey, Principal
Cortez, AZ 87505
(505) 967-2871

Edgar-McKinley County School
James Wynn, Acting Superintendent
(505) 722-7711
Gallup, NM 87301

Navajo Unified School
Paul Smith, Superintendent
Tuba City, AZ 87506
(505) 735-1014

Navajo Unified School District
Tim Pelt, Superintendent
Palm Springs, AZ 85225
(602) 924-1414

Navajo Unified School
John G. Hickey, Principal
Tuba City, AZ 87506
(505) 735-1014

Navajo Unified School District
William Hickey, Superintendent
Tuba City, AZ 87506
(505) 735-1014

Navajo Community School
James Wynn, Superintendent
(505) 735-1014

Navajo Unified School
John G. Hickey, Principal
(505) 735-1014

Navajo Unified School
John G. Hickey, Superintendent
Tuba City, AZ 87506
(505) 735-1014

Navajo Unified School District
Ralph Hickey, Superintendent
Tuba City, AZ 87506
(505) 735-1014

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Ralph Hickey, Superintendent
Tuba City, AZ 87506
(505) 735-1014



Navajo Education Technology Consortium (NETC) ETIP & TECHShare Projects

Karen Lester, Executive Director
P.O. Box 1318
Gallup, NM 87801
(505) 722-7711 ext. 51230

SERVICE PROVIDER PROPOSAL SELECTION PROCESS

Description of the evaluation process:

The Navajo Education Technology Consortium Executive Committee is elected by the NETC board and has the responsibility for managing the daily operations of NETC. The Executive Committee has the power to act instead of, and on behalf of the Governing Board, and reports decisions to the full NETC board at its monthly meetings (NETC By-laws, Article IV, sec 2). Under this authority, the Executive Committee reviewed the vendor responses to the NETC Form 470 for E-rate year 5 for the purpose of evaluating the proposals and selecting one or more service providers.

The Executive Committee is composed of seven members.

Dr. Ralph Friedly, Chair
Mr. William Allsbrooks, Vice-Chair
Mr. Monty Roessel, Sec.
Mr. David Oakes, Treas.
Mr. J.L. Thornton, UT Rep
Ms. Daisy Thompson, AZ Rep
Mr. Jim Karlin, NM Rep

Superintendent, Red Mesa USD, AZ
Superintendent, Kayenta USD, AZ
Executive Director, Rough Rock Com. Sch.
Technology Dir., Gallup McKinley City Sch.
Technology Dir., San Juan School District
Assistant Supt, Window Rock USD
Director, Central Consolidated School Dist.

The Chair, Vice-Chair, Treas., UT Rep, and AZ Rep., were in attendance at the Executive Committee meeting held in Gallup McKinley County Schools on January 16, 2002. Agenda item #9 referenced the NETC E-rate project, the review/recommendation of the Form 470 proposals, and update on the Form 471 filing process.

The criteria to be used to select a vendor was 1) price, 2) past experience, 3) vendor capability, 4) proposed solution.

Four vendor proposals, TAMSCO, NAS/Williams, IBM, and Navajo Communications, were received by NETC. Copies of the proposals were provided to the committee. After reading the proposals, the group came to a unanimous decision to recommend IBM Corp. as the vendor for the Internal Connections and Navajo Communications be selected as the vendor to provide the network telecommunications. The Executive Director was instructed to contact the selected vendors and to include them in the NETC Form 471.

The Executive Committee meetings are closed meetings. The decisions made by this body are reported by the Executive Director to the full board at the next NETC meeting.

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NAVAJO EDUCATION TECHNOLOGY CONSORTIUM EXECUTIVE COMMITTEE MEETING

January 16, 2002-Gallup McKinley City Schools-NETC Bldg.-10:00AM

AGENDA

- I. CALL TO ORDER/WELCOME - Incoming Chair, Dr. Ralph Fiedly
- II. Review of Member Resolution status—recommendation for NETC board
- III. Review of Institutional Members roles and responsibilities
- IV. Consideration of new membership
- V. Summer training dates/topics—support for letter outlining ETIP TEAM requirements
- VI. Apple Executive Briefing Opportunity—San Jose, CA—tentative dates
- VII. Consideration of Grant Opportunity—21st CCLC/IBM Reinvigating Education Grant
- VIII. Contract status: ASU, NAU, Central Consolidated
- IX. NETC B-Rate Design Project—Review/recommendation of 470 Proposals,
Update on 471 filing
- X. Review/recommendation of ETIP Evaluation Proposals
- XI. Adjournment

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NOTICE



BOARD MEETING AND POSSIBLE EXECUTIVE SESSION OF THE NAVAJO EDUCATION TECHNOLOGY CONSORTIUM

Pursuant to ARS 38-431.02, notice is hereby given to the members of the Navajo Education Technology Consortium and to the General Public that the Board will hold a meeting open to the public on February 21, 2002, at 10:00 a.m. (Mountain Daylight Time) at Ft. Wingate High School Library, Ft. Wingate, NM. A copy of the agenda and background material provided to the Board Members (with the exception of material relating to the possible executive session.) The Board may go into Executive Session, which will not be open to the public to discuss certain matters.

AGENDA

- I. CALL TO ORDER
- II. ROLL CALL
- III. WELCOME—Mr. Frank Shepherd
- IV. Approval of Agenda
- V. Approval of December 20, 2001 board meeting minutes
- VI. Financial Report
- VII. Executive Committee Report
 - Reviewed ETIP evaluator proposal, recommendation to select GOALSINC, Phoenix, AZ.
 - Resolution status: send certified letter to the 6 districts not compliant with board approved resolution placing them on warning, must respond by March 1, 2002
 - New membership requests: would like to have membership requests, approved resolution, and dues at the time of presentation to the full board.
 - By-law amendment recommendations: Attendance requirement (after 2 missed board meetings, member placed on probationary status subject to board review)
 - By-law resolution annual approval & noncompliance action
 - Summer Training: would like to see principal boot camp prior to summer training, survey principal on skills,
 - Apple Ex Briefing: Exec. Committee has option to attend on May 7 & 8, will bring info back to NETC board
 - IBM Reinventing Education Grant-recommend to pursue
 - Non-compliance of Central Consolidated discussed: directed to send letter to superintendent informing of noncompliance issues and request compliance by 2-20-02
 - Reviewed estate proposals by NAS, IBM, TAMSCO, NCC. Unanimous recommendation to accept IBM and NCC, and to pursue DS3 bandwidth solutions.
 - Encouraged the director to look for additional funding sources to support initiatives
 - Support letter by supt. for summer training

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- a. Consideration to ratify approval of contract with GOALSINC as ETIP evaluator
 - b. Resolution Action: NETC Meeting requirement: All voting members of NETC must be represented at official NETC board meetings. After a member misses 2 meetings, the member will be placed on probationary status
 - c. Resolution Action: NETC annual resolution review: All voting members must present a resolution to their district governing board annually in July to accept the NETC By-laws and to appoint the representative (superintendent) and an alternate.
- IX. NETC Resolution status
- a. Chinle USD
 - b. Kalbeto
 - c. Kayenta Community School
- X. Election Process Clarification Second Reading
- XI. Contract Status: ASU and NAU
- XII. ACTNow training Feb 26-27: Attendance required in order to receive licenses.
- XIII. Report from NETC board members David Oakes, Jim Karlin on ETIP and TECHShare Management Meeting
- XIV. NETC Summer Training, presentation by NAU-Preston Webster and UNM-Don Fischer
- XV. TECHShare Report
- a. Lesson Rubric
 - b. Lesson Matrix
 - c.
- XVI. Next Board Meeting -April 18, 2002 at Tuba City School District
- XVII. Adjournment

BOARD MEMBERS: Suzanne Felt, Central Coordinator, Chinle Community School, Chinle Unified School District, Doreen Bending School, Gallup McKinley County School, Grants Unified School District, Holbrook Unified School District, Kalbeto Bending School, Kayenta Community School, Tuba City Unified School District, Panguitch School, Panguitch Unified School District, Red Mesa Unified School District, Rough Run Community School, Sandoz Unified School District, San Juan School District, St. Rosemarie Mission, St. Michaels Indian School, Tuba City Unified School District, Tuba City Unified School District, Window Rock Unified School District, & Window High School. INSTITUTIONAL MEMBERS: Arizona State University, Center for Educational Evaluation & Research, Dine' College, National Indian Telecommunications Institute, New Mexico State University, Northern Arizona University, Northwest Regional Education Laboratory & University of New Mexico.

Navajo Communications Company
P.O. Box 6000
Window Rock, AZ 86515
520.871.5581

CITIZENS
communications



January 10, 2002

Ms. Karen Leshar
Executive Director
Navajo Educational Technology Consortium
P.O. Box 1318
Gallup, NM 87305

Dear Ms. Leshar,

Attached is a formal DS3/DS1 service quote as requested by Navajo Educational Technology Consortium (NETC). The quote includes a network backbone of DS3 circuits for the four Training Centers. Schools participating would have DS1 circuits going into the Training Centers. Prices are effective for the 2002 year.

The timeline on providing the services will vary due to special requirements on construction and processes. Special construction includes placement of fiber optic cable to all training centers and installation of fiber optic terminals. Order processes will also require additional time for Navajo Communications Company and Qwest to coordinate and complete the project. Navajo Communications Company is committed to completing the project in 120 days upon receipt of a signed commitment from NETC. Prioritizing schools to receive the service will be a joint effort by NCC and NETC.

I would like to take this opportunity to thank you for your time and interest. You have my personal assurance of support from the entire team at Citizens to execute a smooth turn-up of circuits, with the pledge of continued support of your circuit. Please call me at (928) 871-3745 with any questions you might have.

Desmond D. Jones

Account Manager

Cc Joe Hausner
Dean Martin
Lorraine Carter
Gary Klasen
Frank Stien

63-25-03 82133 NETC

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PROPOSAL TO NETC FOR NETWORK DESIGN, ENGINEERING, IMPLEMENTATION AND OPERATIONS

JANUARY 11, 2002



Williams Communications
3180 Rider Trail South
Bridgeton, Missouri 63045
(314) 695.6220 (Telephone)
(314) 695.6161 (Fax)



Native American Systems, Inc.
5400 E. Syracuse St.
Greenwood Village, Colorado 80111
(303) 768.6077 (Telephone)
(303) 778.8601 (Fax)

The information herein is confidential and proprietary to Williams Communications, LLC.
Copyright Williams Communications, LLC 2001

No offer, obligation, representation or warranty by Williams Managed Services, LLC ("Williams") shall be considered
binding unless and until a definitive agreement has been signed by all parties. The contents of this quotation and/or

3/30/2003

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Karen Leshar

From: Tom Lipko [e-rate.quotes@tamsco.com]
 Sent: Friday, January 11, 2002 9:25 AM
 To: Karen Leshar
 Subject: SPIN 143021118 Satellite Funding Year 6 Service Quote



E-rate quotes.doc

LAN Services PPS
AL.doc

Navajo Education Technology Consortium

GALLUP, NM 87305-

Dear Ms. Leshar,

Enclosed are the quotes that you requested for E-rate services. This quote is provided in response to your form 470. TAMSCO currently provides satellite service and maintenance under the E-rate program to over 70 schools throughout SW, NW and Central US. Our service has been instrumental in bridging the information divide in remote and rural schools, including the Navajo Reservation in AZ/NM and the Dakotas.

For satellite service, TAMSCO offers six different service levels to choose from to meet your bandwidth needs. The services that we provide are asynchronous 2-way high speed satellite service utilizing a patented and custom application (unlike subscription services provided by Starband, et al). The satellite equipment is leased by the school and the total bandwidth is provided for your use and distribution, so you get "true" speeds subscribed for. TAMSCO offers service levels ranging from 128kbs up to 2.0Mbps.

Our bundled services also include email, virus protection, help desk, packet shaping and CIPA compliant filtering, among others. The installation cost includes lease of the equipment, onsite setup and test, and all maintenance for the school year.

I have also included our LAN maintenance package that provides for a combination of remote management of your LAN from our Polson, Montana ROC (we also have an office in Farmington, NM) and an average of one day per week onsite to conduct routine maintenance and repairs. The proposal also provides for replacement/upgrade of one server per site and replacement of other LAN components and a contingency fund to purchase repair parts throughout the school year. The prices quoted for LAN management are on a per site basis.

I would also suggest looking at a 3 year contract that ties in these rates (with a 5% discount) with the only caveat being that you utilize our service IF you apply for/receive e-rate funding. There are no risks or penalties, the 5% discount applies whether or not you are funded and the price will not change for the 3 year period.

Our E-rate sales coordinator will be following up this email quote within a few days and would be happy to schedule an online demo of our services through a WEBX conference. Please feel free to contact me with any additional questions you may have.

Regards -

Tom Lipko
 Business Manager

TAMSCO Commercial Telecommunications SPIN 143021118
 219 1st St. E.
 Polson, MT 59860
 (406)883-8500 (phone)

3/30/2003

88-25-83 82:35 NETC

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TAMSCO Telecommunications Phone 800.330.0784
 219 1st Street Fax 406.883.8530 Poleson, MT 59600
 E-Mail e-rate@tamco.com satellite-rate@tamco.com
 SPI# 143021118

E-Rate Quotation For Satellite Internet Services

TAMSCO provides the following quotation for Satellite Internet Services. Rates are effective for E-rate submission for Funding Year 5 (July 01, 2002 through June 30, 2003):

Installation \$14,070 Per Site (10% discount for multiple sites)

Installation includes travel, site survey, satellite outdoor unit and indoor unit installation, satellite dish orientation and power-up, network inventory and configuration documentation and equipment servicing and a portion of the equipment lease costs.

Monthly Service Costs

Service levels include monthly bandwidth subscription, 24/7 system monitoring, business hour help desk, policy implementation (web site filtering), online knowledge base access and equipment maintenance, email and CIPA compliant filtering.

Service Level 1 \$1,107 Per Month

128Kbs Downlink, 64Kbs Uplink *recommended for networks of less than 10 computers

Service Level 2 \$1,353 Per Month

300Kbs Downlink, 128Kbs Uplink *recommended for networks of less than 25 computers

Service Level 3 \$1,691 Per Month

612Kbs Downlink, 128Kbs Uplink *recommended for networks of 25-75 computers

Service Level 4 \$2,102 Per Month

800Kbs Downlink, 256Kbs Uplink *recommended for networks of 50-150 computers

Service Level 5 \$2,392 Per Month

1.544Mbs Downlink, 256Kbs Uplink *recommended for highest speed networking

Service Level 6 \$2,769 Per Month

2.0Mbs Downlink, 256Kbs Uplink *recommended for video & highest speed networking

*Three year contracts are available at a 5% discount to the above prices

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TAMSCO Telecommunications Phone: 800 530-0784
 219 1st Street Watson, MT 69600 Fax 406 853-9330
 E-Mail: info@tamco.com sales@tamco.com
 WWW: www.tamco.com
 SPIN 143021118

E-Rate Quotation For LAN Services

TAMSCO provides the following quotation for LAN Maintenance and Network Support Services. Rates are effective for E-rate submission for Funding Year 6 (July 01, 2002 through June 30, 2003):

TAMSCO's LAN Maintenance Program provides a unique combination of remote and onsite tools that minimizes maintenance costs and maximizes network performance. Remote maintenance is conducted through a variety of tools (depending on the size of the network) including SOMIX and OCULAN hardware and software that allows us to monitor your network performance, track and identify potential problems, reload/reboot/reconfigure network devices remotely and assist your in-house technical personnel to resolve problems quickly and efficiently. All tracking and problem solving are conducted through TAMSCO's help desk and network operations center (NOC).

We can also combine the remote management with onsite technical support so that your network is monitored and repaired by trained professionals. Since hardware repair is always an unknown, we also provide pricing for maintaining a "pool" to draw from to replace defective equipment and incorporate upgrades when necessary. The pool is drawn down on a "time and materials" basis as equipment repairs are made. Finally, we also will provide wiring as needed for adding drops to increase workstation capacity.

Total LAN Maintenance Cost, July, 2002 through June 2003 **\$149,291**

For Eight (8) Sites

Site Survey **\$10,501** **per site**

Site survey is necessary to conduct an inventory of network devices, document and diagram the network, install remote manageable software and hardware, and provide initial network maintenance. Price includes all hardware/software necessary to conduct remote management.

LAN Maintenance **\$66,949** **per site**

Onsite maintenance for truck roll repairs and periodic maintenance, limited to maximum one (1) day per week per site, parts not included. Continuous business hour (10 hours per day) remote management and maintenance monitoring and help desk services from TAMSCO NOC, utilizing remote management tools (SOMIX and OCULAN solution or equivalents), includes business hour live help desk.

Hardware Costs **\$21,655** **per site**

Hardware costs includes all parts and installation labor to replace one (1) each server, switch and/or hub. Server configurations include the following (or equivalents available at time of award):

NAVAJO EDUCATION TECHNOLOGY CONSORTIUM (NETC)

IBM Statement of Work for Network Electronics Project



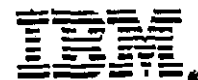
Prepared for

NETC

**640 S. Boardman
Gallup, New Mexico
87307**

Revision 1

January 11, 2002



International Business Machines Corporation

The information in this proposal shall not be disclosed outside the Navajo Education Technology Consortium organization and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate the proposal, provided that if a contract is awarded to IBM as a result of or in connection with the submission of this proposal, Navajo Education Technology Consortium shall have the right to duplicate, use, or disclose the information to the extent provided by the contract. This restriction does not limit the right of Navajo Education Technology Consortium to use information contained in the proposal if it is obtained from another source without restriction.



7.0 CHARGES

The Services Charge stated here represents the maximum allowable charges for all services that may be provided under this Statement of Work. **IBM** understands that the decision to implement this project is contingent upon award to the NETC of funding under the E-rate program. **IBM** will not begin work on this project without written notification from NETC that funding has been approved and that work should begin. If such notification has not been received by December 31, 2002, at **IBM's** option, **IBM** may terminate this Statement of Work or implement an extension of this Statement of Work, as well as changes in pricing or other terms and conditions as may be required, via the Project Change Control Procedure outlined in Appendix A.

Or this amount may be extended upon mutual agreement between NETC and **IBM** as defined in the section titled Project Change Control Procedure. Should NETC not receive the requested funding for E-rate 5 or should NETC receive only partial funding, **IBM** will work with NETC to incorporate those portions of E-rate 5 funding that can be accomplished based upon available funding. **IBM** reserves a purchase money security interest in the Machines until **IBM** receives payment of the amounts due. You authorize **IBM** to prepare and file a financing statement to perfect its purchase money security interest in all Machines you order and **IBM** delivers under this Statement of Work.

It is understood by NETC and **IBM** that this SOW and its associated pricing is based upon **IBM** receiving written approval from NETC to proceed with E-rate 5 no later than December 30, 2002. In the event this approval is not received by this date, **IBM** reserves the right to restructure the SOW to incorporate on those tasks that can be successfully completed by **IBM** prior to June 30, 2003. This proposal will remain valid through December 31, 2002.

Total Network Electronics Solution & installation Services Charges. \$5,272,822,
including shipping, freight, travel and living expenses

Estimated taxes.. . . . \$484,757

For purposes of applying for FCC Snowe-Rockefeller E-rate funding, the following breakout is provided.

- A) E-rate Eligible Portion..... \$5,757,580
- B) Non-Eligible Portion..... \$ 0.00

E-rate invoicing: Prior to commencing work, **IBM** requires:

- 1) a fully signed contract signature sheet;
- 2) a P.O. in the amount that the E-rate program is not funding (e.g. nondiscounted portion of the eligible costs plus the non-eligible costs), and;
- 3) a copy of the USAC's Funding Commitment Decision letter.

As a service to the NETC, **IBM** will perform dual billing per E-rate terms and conditions. First, **IBM** will invoice the NETC and its participating school districts monthly, as work is completed, for the 'nondiscounted' portion of the ELIGIBLE items. Secondly, under separate invoice, **IBM** will invoice the E-rate FCC Snowe-Rockefeller administration for the remaining discounted Portion of the ELIGIBLE items for the NETC. Payment is due as specified in the invoice. Please note that although **IBM** will bill the NETC and participating school district as appropriate for the 'non-discounted' portion and other charges not eligible under the E-rate program, the school



assumes responsibility for the entire contract services charge. Notwithstanding any other provision, the NETC has the right to terminate this agreement for business reasons if written termination notice is given to **IBM** prior to any work being performed or service provided.

Excluded from the Services Charge are items involving, but not limited to; repairs to the Location for correcting existing code deficiencies, painting, asbestos removal, plumbing, heating and ventilation, air conditioning work, etc. Also excluded

- Items involving, but not limited to tests, inspections, concealed or unknown conditions or other unanticipated events beyond our control.
- Increases in the Work due to plan checks or field inspections by building or planning department.

IBM Service Provider Identification Number (SPIN): 143005607.

7.1 Payments Schedule

IBM will invoice NETC and participating districts monthly for services provided and materials delivered to the **IBM** staging site during that month. Payment is due upon receipt of invoices by the NETC and participating school districts' Accounts Payable Departments. The payment is due upon receipt of the invoice.